

# INSIDE



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*"Many ideas grow  
better when  
transplanted into  
another mind than the  
one where they sprang  
up." ~Oliver Wendell  
Holmes*

After attending and exhibiting at [BioFlorida](#) last week in Miami, an overall theme from the conference rang true for me. Not only in government, as former Governor Jeb Bush, the keynote speaker so eloquently explained but, businesses and academia should seek collaboration for mutual success.

As the president of Florida-based BioStat International, (BSI) a full service contract research organization where service is our top priority, I was very encouraged at the opportunities for BSI to collaborate with Florida biotech companies, academic institutions and private research organizations. Since BSI was founded upon core values and a corporate culture that stresses collaboration and putting the success of the team above the individual, I felt right at home.

BSI staff, particularly our statisticians, by nature and training have the key skills that contribute to successful team collaborations. We are keen listeners and information gatherers and bring an unbiased evidence-based point of view to discussions. We think critically and analytically during planning, with the end-result in mind.

In turn, we strive to convey to BSI customers and colleagues that we are collaborators, real-time partners in research, who want to work **WITH** you, not just **FOR** you.

Physician, lecturer and author, Oliver Wendell Holmes (1841-1935), once said, "Many ideas grow better when transplanted into another mind than the one where they sprang up."

This quote embodies the true spirit of BSI, collaboration, service and attitude beginning at planning and study design, and continuing throughout the execution of your project.

Collaboration for mutual success could be the differential between a good project and a great project. Let's talk.

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